



Are You Financially Protected If You Can't Work?

Disability Buy-Sell & Wage Loss Protection Checklist for Ontario Incorporated Professionals

Your Business Structure

- ☐ I operate through a professional corporation or incorporated business
- ☐ I have one or more business partners or shareholders
- ☐ I draw income through salary, dividends, or both
- ☐ I have a written succession or buy-sell agreement in place

Your Income Protection Plan

- ☐ I have personal disability insurance
- ☐ My income protection plan is structured through my corporation
- ☐ I understand how wage loss replacement plans work
- ☐ I've reviewed my plan with a financial planner in the past 12 months

Disability Buy-Sell Agreement (For Partnerships)

- ☐ I have a written agreement that covers permanent disability
- ☐ The agreement includes a fair valuation method for buyouts
- ☐ Our business has disability insurance in place to fund a buy-sell
- ☐ All partners understand and agree on the terms

Overhead & Business Continuity

- ☐ I have coverage for ongoing business expenses if I'm unable to work
- ☐ My plan accounts for staff wages, rent, and operational costs
- ☐ I have a strategy to ensure clients are retained during recovery or exit

Next Steps

- ☐ I would like a 1-on-1 consultation with Bill to review my current coverage
- ☐ I need help understanding my corporate insurance options
- ☐ I'd like to receive Bill's monthly insight emails (opt-in form)

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